



Innovation Process in the Brazilian Electric Sector

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ANEEL R&D PROGRAM

ANEEL R&D PROGRAM is one of the main driver for innovation in the Brazilian Electrical Sector

The law 9.991 of 2000 created the ANEEL R&D program, the main regulatory tool to promote innovation in Brazilian electric sector Investment program that obligates companies from Generation, Transmission and Distribution segments to **invest in innovation projects**

- Companies must invest 1% of its NOI in projects to promote R&D. Such resources are managed as follows:
- 40% regulated by ANEEL
- 40% by the Science, Technology and Innovation Ministry
- 20% by the Mines and Energy Ministry

Between 2000 and 2007 the program allocated approximately USD 900 Million in its first stage and around USD 2.5 Billion in its second stage (from 2008 to 2014) The main challenge that emerges is how to establish a systemic environment to increase the efficiency and efficacy of the R&D projects and to promote innovation in the Brazilian Electric Sector





- a) Innovations in generation and transmission segments are triggering changes in the electric sector
- b) New technologies of energy usage and IT systems
- c) Conditions to create and consolidate a **Sectorial Innovation System**

Introduction

Hypothesis

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- a) There is an eminent necessity to promote a **deep and critical assessment of the ANEEL R&D program**
- b) Opportunities for improvements regarding regulatory innovations for the electric sector based on the regulatory framework



- a) Present the preliminary results of the assessment conducted for ANEEL R&D program, between 2008 and 2014
- b) Identify and mitigate bottlenecks for new technologies diffusion
- c) Present the methodology to be used in the next phases of this project



Methodology and conceptual framework

Background

- Assessment of the previous study conducted by ANEEL that assessed the R&D projects benefits cycle 2000 and 2007:
 - Such study triggered several improvements in ANEEL Program, which originated a second cycle of project development
 - > Need to conduct a formal, critical and systematic assessment of the impacts engendered by these improvements
- Study developed by the Strategic Studies and Management Center, which assessed the ANEEL project public database

Objectives

- Propose regulatory innovation, in order to maximize the R&D project value creation potential
 - The regulatory innovation will consider the international experience and standards and the innovation strategy in several countries



> Analogy with other sectors

UFRJ

- Increasing usage of personal computers development of IT systems
- Opportunities for new business models in the electrical sector



- New stratification of \triangleright generation, transmission and distribution segments
- Greater efficiency of energy usage
- Renewable energy and \succ carbon efficient technologies

- Distributed generation and smart grids \geq
- Diffusion of electric vehicles
- Opportunities for development of a competitive domestic industry of equipment and capital goods



- High barriers to entry for national companies
- High-tech solutions but tested in different markets
- Capital-intensive investments with long-time horizon

• Traditionally the main responsible for promoting innovation in the supply chain

- Innovation takes place in systems and equipment upgrading
- Highly internationalized agents

 Importance of ANEEL R&D program to overcome the lack of research and development initiatives and the dependence scenario

As Pavitt (1984) pointed out, dynamics innovation in a sector relies on global players, from the implementation of new plants and equipment to maintenance and expansion of generation, transmission and distribution systems



ANEEL R&D Projects and the IC

Quantity and cost of projects according to their stage in the innovation chain 2008-2014

| Stage in innovation chain | Quantity | Total (MM USD) | % of total value | | |
|---------------------------|----------|----------------|------------------|--|--|
| Basic research | 72 | 31 | 3,0 | | |
| Applied research | 682 | 553 | 53,0 | | |
| Experimental Project | 368 | 384 | 36,7 | | |
| Head of series | 86 | 54 | 5,2 | | |
| First batch | 26 | 22 | 2,1 | | |
| Market insertion | 1 | 0 | 0,0 | | |
| Total | 1235 | 1044 | 100 | | |

Source: ANEEL



Investments in R&D projects by phase of assessment

Quantity of projects and value invested in R&D projects 2008 - 2014

| | Initiated projects | | Concluded projects | | Assessed by ANEEL | | | | | |
|----------------------|--------------------|-------------------|--------------------|-------------------|-------------------|-------------------|---------------------------------|------------------|--|--|
| Year of beginning | Quantity | Value (MM USD) | Quantity | Value (MM USD) | Quantity | Value (MM USD) | Recognized value (MM USD) | % Recognition | | |
| 2008 | 30 | 9 | 20 | 5 | 15 | 3 | 2 | 46,2 | | |
| 2009 | 102 | 89 | 74 | 66 | 49 | 49 | 34 | 70,3 | | |
| 2010 | 293 | 180 | 151 | 63 | 82 | 36 | 22 | 61,0 | | |
| 2011 | 301 | 205 | 94 | 41 | 43 | 20 | 10 | 50,6 | | |
| 2012 | 255 | 290 | 33 | 145 | 21 | 98 | 60 | 61,3 | | |
| 2013 | 98 | 101 | 2 | 0 | 1 | 0 | 0 | 100,0 | | |
| 2014 | 156 | 174 | 0 | 0 | 0 | 0 | 0 | - | | |
| Total | 1.235 | 1.048 | 374 | 320 | 211 | 206 | 504 | 62,1 | | |

Source: ANEEL



Investments in R&D projects by area

Quantity and value of investments in R&D projects under ANEEL regulation, by area 2008 – 2014

| Year | 2008 a 2011 | | 2012 | | 2013 | | 2014 | | Total | |
|-----------------------------|-------------|----------------------|----------|-------------------|----------|----------------------|----------|-------------------|----------|-------------------|
| Issues | Quantity | Total (MM USD) | Quantity | Total (MM USD) | Quantity | Total (MM USD) | Quantity | Total (MM USD) | Quantity | Total (MM USD) |
| Alternative sources | 70 | 83 | 40 | 135 | 11 | 23 | 17 | 30 | 138 | 271 |
| Supervision and controlling | 141 | 87 | 44 | 27 | 15 | 9 | 15 | 11 | 215 | 133 |
| Operation | 77 | 49 | 32 | 16 | 12 | 9 | 16 | 10 | 137 | 83 |
| Environment | 51 | 28 | 29 | 24 | 10 | 10 | 19 | 9 | 109 | 71 |
| Planning | 56 | 28 | 20 | 14 | 4 | 8 | 14 | 13 | 94 | 64 |
| Energy quality | 58 | 43 | 17 | 9 | 5 | 2 | 10 | 4 | 90 | 58 |
| Measurement and billing | 62 | 32 | 14 | 9 | 6 | 3 | 14 | 7 | 96 | 52 |
| River basin management | 18 | 18 | 14 | 24 | 4 | 2 | 5 | 2 | 41 | 46 |
| Security | 48 | 24 | 12 | 5 | 8 | 6 | 9 | 7 | 77 | 42 |
| Energy efficiency | 49 | 23 | 16 | 9 | 6 | 6 | 5 | 5 | 76 | 41 |
| Thermal power | 17 | 5 | 4 | 3 | 3 | 2 | 12 | 16 | 36 | 26 |
| Others | 79 | 62 | 13 | 13 | 14 | 22 | 20 | 59 | 126 | 156 |

Source: ANEEL

Enhancing the ANEEL R&D Program Value

Economic and technological impacts on Brazilian electric system

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Qualitative impacts on BES

3 Impacts of the program on academic sector Recommendations of Regulations and Public Policies for R&D and Innovation Course II Seminar/Conference Book Seminar Impacts of the program on goods and services development for the electric sector

5 Value creation potential of the program and applicable suggestions

6 International best practices (regulatory and policies) to maximize the value creation of innovation programs

Conclusions

The great number of projects developed and the great amount of money allocated demonstrate the success of the program in allocating resources for R&D

An important alternative to promote evolution of R&D projects in the innovation chain is the possibility of **articulation with public and private promotion agencies** in order to use the **resources mobilized by ANEEL R&D program that are managed by the Ministry of Science, Technology and Innovation**;

A very important outcome of this study was the **low participation of major suppliers** of the sector, which also affects adversely the performance of the program



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